

# Gainesville

## Year to Year Sale Data

### 100 or More Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2016	5	-38%	\$55,233	14%	5.81	6%
2017	7	40%	\$95,229	72%	5.79	-0.4%
2018	11	57%	\$76,000	-20%	7.46	29%
2019	5	-55%	\$71,010	-7%	8.23	10%
2020	4	-20%	\$69,745	-2%	7.65	-7%
Through Aug 21	4	n/a	\$92,390	n/a	8.27	n/a

### Under 100 Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2016	2	-71%	\$33,259	-37%	5.10	1%
2017	7	250%	\$48,818	47%	6.72	32%
2018	13	86%	\$71,010	45%	8.11	21%
2019	11	-15%	\$65,775	-7%	7.41	-9%
2020	8	-27%	\$69,965	-6%	7.58	-2%
Through Aug 21	5	n/a	\$79,861	n/a	8.30	n/a



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\*Data is pulled from the Alachua county property appraiser's website.

# Ocala

## Year to Year Sale Data

### 100 or More Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2016	2	-67%	\$102,161	65%	8.56	24%
2017	2	0%	\$77,074	-25%	7.62	-11%
2018	3	50%	\$133,080	73%	9.78	28%
2019	2	-33%	\$85,067	-36%	8.37	-14%
2020	0	-100%	n/a	n/a	n/a	n/a
Through Aug 21	0	n/a	n/a	n/a	n/a	n/a

### Under 100 Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2016	4	-60%	\$51,813	32%	6.97	19%
2017	5	25%	\$40,000	-23%	5.99	-14%
2018	6	20%	\$60,662	52%	7.39	23%
2019	4	-33%	\$76,069	25%	9.39	27%
2020	3	-25%	\$49,000	-36%	n/a	n/a
Through Aug 21	9	n/a	\$104,167	n/a	11.29	n/a



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\*Data is pulled from the Marion county property appraiser's website.

# Tallahassee

## Year to Year Sale Data

### *100 or More Units*

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2016	13	44%	\$56,481	6%	5.35	1%
2017	23	77%	\$71,711	27%	6.25	17%
2018	11	-52%	\$71,831	0%	6.94	11%
2019	17	-55%	\$84,707	18%	7.85	13%
2020	9	-47%	\$84,259	-1%	7.74	-1%
Through Aug 21	8	n/a	\$89,413	n/a	8.86	n/a

### *Under 100 Units*

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2016	14	0%	\$62,300	34%	7.36	28%
2017	21	50%	\$59,849	-4%	6.77	-8%
2018	18	-14%	\$62,479	4%	7.18	6%
2019	27	50%	\$70,000	12%	7.82	9%
2020	11	-59%	\$75,000	7%	8.50	9%
Through Aug 21	12	n/a	\$75,248	n/a	8.64	n/a



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\*Data is pulled from the Leon, Wakulla, Jefferson and Gadsden county property appraiser's websites.

# Jacksonville

## Year to Year Sale Data

### 100 or More Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2016	42	5%	\$63,767	8%	6.64	6%
2017	45	7%	\$73,077	15%	7.12	7%
2018	46	2%	\$87,775	20%	8.18	15%
2019	46	0%	\$84,669	-4%	7.83	-4%
2020	38	-17%	\$133,700	58%	10.88	39%
Through Aug 21	26	n/a	\$127,224	n/a	9.90	n/a

### Under 100 Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2016	14	-13%	\$37,357	28%	4.71	28%
2017	22	57%	\$40,278	8%	5.09	8%
2018	36	64%	\$43,906	9%	5.97	17%
2019	27	-25%	\$57,000	30%	7.21	21%
2020	23	-15%	\$73,000	28%	7.40	3%
Through Aug 21	18	n/a	\$77,563	n/a	8.18	n/a



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\*Data is pulled from the Duval, Clay, Nassau, Baker & St. John's county property appraiser's websites.

# Volusia County Year to Year Sale Data

## 100 or More Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2016	11	267%	\$58,594	-5%	5.53	-16%
2017	5	-55%	\$77,500	32%	6.49	17%
2018	9	80%	\$97,388	26%	8.44	30%
2019	3	-67%	\$75,630	-22%	6.85	-19%
2020	9	200%	\$91,273	21%	8.71	27%
Through Aug 21	0	n/a	n/a	n/a	n/a	n/a

## Under 100 Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2016	13	0%	\$48,000	15%	5.52	7%
2017	12	-8%	\$52,544	9%	5.65	2%
2018	10	-17%	\$59,506	13%	6.86	21%
2019	13	30%	\$70,238	18%	9.20	34%
2020	18	38%	\$77,250	10%	8.67	-6%
Through Aug 21	12	n/a	\$103,125	n/a	9.66	n/a



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\*Data is pulled from the Volusia county property appraiser's website.

# Orlando

## Year to Year Sale Data

### 100 or More Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2016	66	6%	\$91,549	-6%	7.26	2%
2017	56	-15%	\$138,434	51%	9.29	28%
2018	74	32%	\$127,053	-8%	9.86	6%
2019	53	-28%	\$174,479	37%	11.04	12%
2020	35	-34%	\$189,915	9%	12.41	12%
Through Aug 21	44	n/a	\$191,398	n/a	11.35	n/a

### Under 100 Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2016	17	70%	\$45,000	8%	5.21	9%
2017	13	-24%	\$63,523	41%	6.83	31%
2018	11	-15%	\$89,167	40%	8.05	18%
2019	17	55%	\$70,690	-21%	9.00	12%
2020	6	-65%	\$95,697	35%	9.10	1%
Through Aug 21	12	n/a	\$89,474	n/a	10.08	n/a



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\*Data is pulled from the Orange, Seminole, Lake and Osceola county property appraiser's websites.

# Polk County Year to Year Sale Data

## *100 or More Units*

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2018	6	n/a	\$112,837	n/a	8.39	n/a
2019	6	0%	\$151,806	35%	10.83	29%
2020	5	-17%	\$109,091	-28%	9.90	-9%
Through Aug 21	1	n/a	\$77,286	n/a	8.88	n/a

## *Under 100 Units*

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2018	3	n/a	\$78,333	n/a	6.10	n/a
2019	7	133%	\$47,619	-39%	6.03	-1%
2020	5	-29%	\$75,000	58%	8.88	47%
Through Aug 21	6	n/a	\$97,005	n/a	10.66	n/a



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